### UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

UNITED STATES OF AMERICA	) )
V.	Criminal No. 16-10094-LTS
ROSS MCLELLAN,	) )
Defendant.	) ) )

#### PROPOSED JURY INSTRUCTIONS OF THE UNITED STATES

Pursuant to Fed. R. Crim. P. 30, the United States hereby requests that the Court give the following jury instructions, in addition to the Court's customary instructions common to all criminal cases. The United States reserves the right to supplement, modify, or withdraw these requested instructions in light of the requests, if any, filed by the defendant and the evidence in the case.

Respectfully submitted,

ANDREW E. LELLING United States Attorney

By: <u>/s/ Stephen E. Frank</u> STEPHEN E. FRANK Assistant U.S. Attorney

> SANDRA MOSER Acting Chief, Fraud Section Criminal Division, U.S. Department of Justice

By: <u>/s/ William E. Johnston</u>
WILLIAM E. JOHNSTON
Trial Attorney

Dated: May 21, 2018

#### **CERTIFICATE OF SERVICE**

I, William E. Johnston, hereby certify that on May 21, 2018, I served a copy of the foregoing by electronic filing on counsel for the defendant.

/s/ William E. Johnston WILLIAM E. JOHNSTON

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#### DUTY OF JURY TO FIND FACTS AND FOLLOW LAW

It is your duty to find the facts from all the evidence admitted in this case. To those facts you must apply the law as I give it to you. The determination of the law is my duty as the presiding judge in this court. It is your duty to apply the law exactly as I give it to you, whether you agree with it or not. You must not be influenced by any personal likes or dislikes, prejudices or sympathy. That means that you must decide the case solely on the evidence before you and according to the law. You will recall that you took an oath promising to do so at the beginning of the case.

In following my instructions, you must follow all of them and not single out some and ignore others; they are all equally important. You must not read into these instructions, or into anything I may have said or done, any suggestions by me as to what verdict you should return — that is a matter entirely for you to decide.

<u>See</u> Chief District Judge Nancy Torresen's 2017 Revisions to Pattern Criminal Jury Instructions for the District Courts of the First Circuit (hereinafter "Pattern Crim. Jury Instr. 1st Cir.") 1.01.

#### **DEFINITION OF KNOWINGLY**

You will hear the term "knowingly" from time to time as I instruct you regarding the crimes charged in the Superseding Indictment. That term means that an act was done voluntarily and intentionally and not because of mistake or accident.

Adapted from <u>Pattern Jury Instructions</u> for the <u>First Circuit, Criminal Cases</u>, Instruction No. 2.14 (2003) ("<u>Pattern Jury Instructions</u>"), available at <a href="http://www.mad.uscourts.gov/resources/pattern2003/helpframeset.html">http://www.mad.uscourts.gov/resources/pattern2003/helpframeset.html</a>.

#### WILFULL BLINDNESS

In deciding whether the defendant acted knowingly, you may infer that the defendant had knowledge of a fact if you find that he deliberately closed his eyes to a fact that otherwise would have been obvious to him.

In order to infer knowledge, you must find that two things have been established. First, that the defendant was aware of a high probability of the fact in question. Second, that the defendant consciously and deliberately avoided learning that fact. That is to say, that the defendant willfully made himself or herself blind to that fact. It is entirely up to you to determine whether any of the defendants deliberately closed his or her eyes to that fact and, if so, what inference, if any, should be drawn. However, it is important to bear in mind that mere negligence or mistake in failing to learn the fact is not sufficient. There must be a deliberate effort to remain ignorant of the fact.

<u>Pattern Jury Instructions</u>, Instruction No. 2.15. "A willful blindness instruction is justified when the defendant claims to lack guilty knowledge, yet the evidence, taken in the light most favorable to the government, suffices to support an inference that he deliberately shut his eyes to the true facts." <u>United States v. Singh</u>, 222 F.3d 6, 11 (1st Cir. 2000) (citing <u>United States v. Gabriele</u>, 63 F.3d 61, 66 (1st Cir. 1995)). The instruction is warranted even where the defendant does not testify but invokes such a defense through defense counsel's argument and cross examination. <u>See id.</u>

#### **CONSPIRACY**

Count One charges Ross McLellan with conspiring with Richard Boomgaardt and Edward Pennings to commit federal crimes—specifically, the crime of securities fraud and the crime of wire fraud. It is against federal law to conspire with someone to commit these crimes.

The government does not have to prove that the defendant agreed to commit both of these crimes in order for you to find him guilty of the conspiracy charge. The government must, however, prove that the defendant agreed to commit at least one of the two crimes and you must unanimously agree on which one. You cannot find the defendant guilty of conspiracy unless you unanimously agree that the same federal crime was the object of the conspiracy

For you to find the defendant guilty of conspiracy, you must be convinced that the government has proven each of the following things beyond a reasonable doubt:

<u>First</u>, that the agreement specified in the Superseding Indictment, and not some other agreement or agreements, existed between at least two people to commit securities fraud or wire fraud;

Second, that the defendant willfully joined in that agreement; and

<u>Third</u>, that one of the conspirators committed an overt act in an effort to further the purpose of the conspiracy.

A conspiracy is an agreement, spoken or unspoken. The conspiracy does not have to be a formal agreement or plan in which everyone involved sat down together and worked out all the details. It is not necessary to show that the participants directly by spoken or written words stated among themselves exactly what their object or purpose was or exactly what the details of the scheme were or exactly what means they would adopt to achieve their goals. A conspiracy is by its very nature usually secret in its origin and in its execution. Because of the secretive nature of

the crime of conspiracy, the agreement between two or more people may be express or tacit. It is sufficient if the government demonstrates conduct evidencing a silent understanding to share a purpose to violate the law.

Because a conspiracy by its very nature is often secret, neither the existence of the agreement nor the fact of the defendant's participation in it must be proved by direct evidence but may be proved by circumstantial evidence.

But the government must prove beyond a reasonable doubt that those who were involved shared a general understanding about the crime. Mere similarity of conduct among various people, or the fact that they may have associated with each other or discussed common aims and interests does not necessarily establish proof of the existence of a conspiracy, but you may consider such factors.

To act "willfully" means to act voluntarily and intelligently and with the specific intent that the underlying crimes of securities fraud be committed – that is to say, with bad purpose, either to disobey or disregard the law – not to act by ignorance, accident or mistake. The government must prove two types of intent beyond a reasonable doubt before the defendants can be said to have willfully joined the conspiracy: an intent to agree and an intent, whether reasonable or not, that the underlying crimes be committed. Mere presence at the scene of a crime is not alone enough, but you may consider it among other factors. Intent may be inferred from the surrounding circumstances.

Proof that the defendant willfully joined in the agreement must be based upon evidence of his own words and/or actions. You need not find that the defendant agreed specifically to or knew about all the details of the crime, or knew every other co-conspirator or that he participated in each act of the agreement or played a major role, but the government must prove beyond a

reasonable doubt that he knew the essential features and general aims of the venture. Even the defendant was not part of the agreement at the very start, he can be found guilty of conspiracy if the government proves that they willfully joined the agreement later. On the other hand, a person who has no knowledge of a conspiracy, but simply happens to act in a way that furthers some object or purpose of the conspiracy, does not thereby become a conspirator.

An overt act is any act knowingly committed by one or more of the conspirators in an effort to accomplish some purpose of the conspiracy. Only one overt act has to be proven. The government is not required to prove that the defendant personally committed or knew about the overt act. It is sufficient if one conspirator committed one overt act at some time during the period of the conspiracy. The overt act need not be illegal.

The government does not have to prove that the conspiracy succeeded or was achieved. The crime of conspiracy is complete upon the agreement to commit the underlying crime. A conspiracy is an agreement or combination of two or more persons to violate the law. It is a kind of partnership in crime in which each member of the conspiracy, just by being a member of the conspiracy, becomes an agent of every other member of the conspiracy. What this means is that each conspirator not only acts for himself, but also acts for the other conspirators. The gist of the offense is a combination or an agreement to disobey or disregard the law to achieve the unlawful purpose.

Adapted from Pattern Jury Instructions, Instruction No. 4.18.371; see also United States v. Flaherty, 668 F.2d 566, 580 n.4 (1st Cir. 1981) (overt act need not have been illegal); United States v. Piper, 35 F.3d 611, 614-15 (1st Cir. 1994) (defendant need not have intended to commit the underlying offenses himself); United States v. Alzanki, 54 F.3d 994, 1003 (1st Cir. 1995) (a second co-conspirator with criminal intent must have existed).

#### **SECURITIES FRAUD - DEFINED**

Count Two and Count Three of the Superseding Indictment charge the defendant with securities fraud. Section 78j(b) of Title 15 of the United States Code says, in part:

It shall be unlawful for any person, directly or indirectly, by the use of any means or instrumentality of interstate commerce or of the mails, or any facility of any national securities exchange . . .

**(b)** To use or employ, in connection with the purchase or sale of any security registered on a national securities exchange or any security not so registered, . . . any manipulative or deceptive device or contrivance in contravention of such rules and regulations as the [Securities and Exchange Commission] may prescribe as necessary or appropriate in the public interest or for the protection of investors.

Section 240.10b-5 of Title 17 of the Code of Federal Regulations, which is a regulation adopted by the Securities and Exchange Commission also says, in part:

It shall be unlawful for any person, directly or indirectly, by the use of any means or instrumentality of interstate commerce, or of the mails or of any facility of any national securities exchange,

- (a) To employ any device, scheme, or artifice to defraud,
- **(b)** To make any untrue statement of a material fact or to omit to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading, or
- (c) To engage in any act, practice, or course of business which operates or would operate as a fraud or deceit upon any person, in connection with the purchase or sale of any security.

Discussion of statute and rule adapted from 15 U.S.C. § 78j(b); 17 C.F.R. § 240.10b-5.

#### SECURITIES FRAUD – ELEMENTS OF THE OFFENSE

In order to find the defendant guilty of securities fraud, you must find that the government has proven each of the following elements beyond a reasonable doubt:

*First*, that in connection with the purchase or sale of one of the securities specified in Count Two or Count Three

Second, the defendant employed a "device, scheme or artifice to defraud," or engaged in an act, practice or course of business that operated, or would operate, as a fraud or deceit upon a purchaser or seller of the specified security;

**Third**, that the defendant acted willfully, knowingly and with the intent to defraud; and

Fourth that the defendant used, or caused to be used, any means or instruments of transportation or communication in interstate commerce, or used the mails, or any facility of any national securities exchange, in furtherance of the fraudulent conduct.

Adapted from Sand et al., Modern Federal Jury Instructions – Criminal, No. 57-20 (2015).

## SECURITIES FRAUD – FIRST ELEMENT: IN CONNECTION WITH PURCHASE OR SALE OF SECURITIES

The first element of this offense requires the government to prove beyond a reasonable doubt that the alleged "device, scheme or artifice to defraud" be "in connection with the purchase or sale of a security." This requirement is satisfied if you find that the defendant committed fraud in connection with trading in equity securities or fixed income securities.

Fraudulent conduct may be "in connection with the purchase or sale" of a security if you find that the alleged fraudulent conduct in some way "touched upon" a securities transaction.<sup>1</sup>

Adapted from O'Malley et al., <u>Federal Jury Practice and Instructions</u>, No. 62:11 (6<sup>th</sup> ed. 2008).

<sup>&</sup>lt;sup>1</sup> Indeed, "[t]he Supreme Court has repeatedly held that Rule 10b-5's requirement that a fraud be 'in connection with' the purchase or sale of a security is easily satisfied." <u>United States v. Nouri</u>, 711 F.3d 129, 143 (2d Cir. 2013) (citations omitted). In various contexts, the Court has suggested that for this element to be met, "it is enough that the fraud alleged 'coincide' with a securities transaction . . ." <u>Merrill Lynch, Pierce, Fenner & Smith, Inc. v. Dabit</u>, 547 U.S. 71, 85 (2006) (citing United States v. O'Hagan, 521 U.S. 642, 651 (1997)).

#### SECURITIES FRAUD – SECOND ELEMENT: FRAUDULENT CONDUCT

The second element of the Securities Fraud offense that the government must establish beyond a reasonable doubt is that in connection with the purchase or sale of equity securities or fixed income securities, the defendant did any one or more of the following:

- (1) Employed a device, scheme or artifice to defraud; or
- (2) Made any untrue statement of a material fact or omitted to state a material fact necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading, or;
- (3) Engaged in an act, practice or course of business that operated, or would operate, as a fraud or deceit upon a purchaser or seller.

It is not necessary for the government to establish all three types of unlawful conduct.

Any one is sufficient for a conviction, if you so find, but you must be unanimous as to which type of conduct the defendant engaged in.

A "device, scheme, or artifice to defraud" means the forming of some invention, plan or design to trick or to deceive in order to obtain money or something of value. The words "fraud" or "defrauding" mean to trick, deceive, injure, or damage in some way. Fraud is a general term embracing all efforts and methods people use to take advantage of others.

A statement, claim or document is "fraudulent" if it was false when it was made, or if it was made with reckless indifference as to its truth or falsity, and made or caused to be made with an intent to deceive. A deceitful statement of half-truths or the concealment of material facts may also constitute fraud under the statute, if such omission or concealment was intended to be misleading.

The government need not prove that the defendant personally made the misrepresentation or that he omitted the material fact. It is sufficient if the government establishes that the defendant caused the statement to be made or the fact to be omitted.

If you find that the government has established beyond a reasonable doubt that a statement was false or a fact fraudulently omitted, you must next determine whether the fact misstated was material under the circumstances. A material fact is one that would have been significant to a reasonable person's investment decision.

A misstated or omitted fact is material if there is a substantial likelihood that the disclosure of the omitted fact would have been viewed by a reasonable person as having significantly altered the "total mix" of information made available. Once you find that there was a material misrepresentation or omission of a material fact, it does not matter whether the intended victims were gullible buyers or sophisticated investors, because the law protects the gullible and unsophisticated as well as the experienced investor.

It does not matter whether the alleged unlawful conduct was successful or not, or whether a defendant profited or received any benefits as a result of the alleged scheme. Similarly, the government is not required to prove that the victim or victims of the fraud were actually defrauded. It is enough to prove that the defendant engaged in such a scheme to defraud.

Success or a benefit is not an element of the crime charged. However, if you find that a defendant did expect to benefit from the alleged scheme, you may consider that in relation to the third element, intent, which I will discuss in a moment.

Adapted from Sand et al., Modern Federal Jury Instructions – Criminal, No. 57-21 (2015).

#### SECURITIES FRAUD - THIRD ELEMENT: KNOWLEDGE, INTENT, WILLFULNESS

Everything I have been telling you thus far about Count Two and Count Three relates to the first and second elements of the crime of securities fraud, that is, the existence of a fraudulent scheme in connection with the purchase or sale of a security.

The third element of the crimes charged in Count Two and Count Three that the government must prove beyond a reasonable doubt is that Ross McLellan participated in the scheme to defraud, knowingly, willfully, and with intent to defraud.

An act is done "knowingly" if it is done purposefully and deliberately and not because of mistake, accident, mere negligence or some other innocent reason. A person acts "willfully" if he acts deliberately and with the intent to do something wrongful, that is, with a bad purpose to disobey and disregard the law. The defendant need not have known that he was breaking any particular law or any particular rule. The defendant need only to have been aware of the generally unlawful nature of his acts.

For the defendant to have acted with the specific intent to defraud means that he must have known of the fraudulent nature of the scheme and acted with the intent that it succeeded. In other words, to act with an intent to defraud means to act knowingly and with a specific intent to deceive, ordinarily—but not necessarily—for the purpose of causing some loss to another or to bring some gain to oneself.

The government is <u>not</u> required to show that the defendant, in addition to knowing what he was doing and deliberately doing it, also knew that he was violating some particular federal statute. However, he must have acted with the intent to help carry out some essential step in the execution of the scheme to defraud that is alleged in the Superseding Indictment.

The question of the defendant's intent is a question of fact that you are called upon to decide, just as you determine any other fact at issue. Intent to defraud involves the state of a person's mind and the purpose with which he or she acted at the time the acts in question occurred. Direct proof of knowledge and fraudulent intent is almost never available, and you are not required to find that such proof existed. It would be a rare case where it could be shown that a person wrote or stated that as of a given time in the past he committed an act with fraudulent intent. Such direct proof is not required.

The ultimate facts of knowledge and criminal intent, though subjective, may be established by circumstantial evidence, based upon a person's outward manifestations, his words, his conduct, his acts, and all the surrounding circumstances disclosed by the evidence and the rational or logical inferences that may be drawn therefrom. Circumstantial evidence, if believed, is of no less value than direct evidence.

Since an essential element of the crime charged is intent to defraud, it follows that good faith on the part of the defendant is a complete defense to a charge of securities fraud. It is for you to decide whether the defendant acted in good faith or not. If you decide that he at all relevant times acted in good faith, it is your duty to acquit him. That is because, however misleading or deceptive conduct may have been, the law is not violated if the defendant acted in good faith and held an honest belief that his actions were proper and not in furtherance of any illegal venture. The defendant has no burden to establish the defense of good faith, however. The burden is on the government to prove criminal intent and consequent lack of good faith beyond a reasonable doubt.

If you find that the defendant was not a knowing participant in the scheme or lacked the intent to deceive, you must acquit him. Conversely, if you find that the government has

established beyond a reasonable doubt not only the first two elements of Count Two (2) and Count Three (3) (that is, the existence of a scheme to defraud in connection with the purchase or sale of a security), but also this third element (that the defendant was a knowing participant and acted with intent to defraud), then you would move on to the fourth element, which I am about to discuss. If the government establishes the fourth element as well, then you would have a sufficient basis upon which to convict the defendant on Count Two and Count Three of the Superseding Indictment.

Adapted from Sand et al., Modern Federal Jury Instructions – Criminal, No. 57-24 (2015).

# SECURITIES FRAUD – FOURTH ELEMENT: INSTRUMENTALITY OF INTERSTATE COMMERCE OR FACILITY OF NATIONAL SECURITIES EXCHANGE

The fourth and final element that the government must prove beyond a reasonable doubt with respect to Count Two and Count Three is that the defendant knowingly used, or caused to be used, either (a) any instrumentalities of interstate commerce, <u>or</u> (b) a facility of a national securities exchange, in furtherance of the scheme to defraud.

The term "instrumentalities of interstate commerce" means any number of instruments, devices, and means of conducting trade, commerce, transportation, or communication among more than one state, including interstate wire communications such as telephone calls, emails, faxes, and wire transfers. Instrumentalities of interstate commerce include the use purely within one state of a telephone call, email, fax, deposit into or withdrawal from federally insured banks, or any other instrument used to conduct interstate communication.<sup>2</sup>

For securities not traded on a national securities exchange, such as the Over-the-Counter securities markets, purchase or sale of such securities must have occurred in the United States. If a seller incurred irrevocable liability to deliver a security, a buyer incurred irrevocable liability to pay for a security, or title was transferred within the United States, then the transaction occurred in the United States. Securities transactions conducted by a U.S.-based agent on behalf of a

<sup>&</sup>lt;sup>2</sup> <u>See Lawrence v. S.E.C.</u>, 398 F.2d 276, 278 (1st Cir. 1968) ("That the jurisdictional hook need not be large to fish for securities law violations is well established") (citations omitted); <u>see also Myzel v. Fields</u>, 386 F.2d 718, 727-28 (8th Cir. 1967) (citation omitted); <u>see, e.g., Loveridge v. Dreagoux</u>, 678 F.2d 870, 874 (10th Cir. 1982) (proof of intrastate telephonic messages in connection with the employment of deceptive devices or contrivances is sufficient to confer jurisdiction in a 10(b) and Rule 10b-5 action) (internal quotations omitted).

foreign buyer or seller can still occur in the United States even if title initially originates from abroad, or is ultimately transferred abroad at the end of the transaction.<sup>3</sup> Accordingly, if you find that State Street employees based in the United States executed securities trades as agents on behalf of foreign clients, then you may find that the purchase or sale of such securities occurred in the United States for purposes of this element.

The government need not prove that the defendant was directly or personally involved in using an instrumentality of interstate commerce or a facility of a national securities exchange. It is enough if you find that he, by his actions, directly or indirectly initiated steps, or induced others to initiate steps, that resulted in a chain of cause and effect resulting in the use of an instrumentality of interstate commerce. This use could mean something like placing a telephone call, or sending an email.

With regard to using instrumentalities of interstate commerce like telephones or email, it is not necessary that whatever was communicated was fraudulent or otherwise criminal or objectionable. The matter communicated may be entirely innocent so long as it is in furtherance of the scheme to defraud.

The use of any instrumentality of interstate commerce also need not be central to the execution of the scheme. All that is required is that the use of any instrumentality of interstate commerce bears some relation to the object of the scheme or fraudulent conduct.

Adapted from Sand et al., Modern Federal Jury Instructions – Criminal, No. 57-25 (2015).

<sup>&</sup>lt;sup>3</sup> <u>United States v. Georgiou</u>, 777 F.3d 125, 135-37 (3rd Cir. 2015); <u>United States v. Vilar</u>, 729 F.3d 62, 76-78 (2d Cir. 2013); <u>Quail Cruises Ship Mgmt. Ltd. v. Agencia de Viagens</u>, 645 F.3d 1307, 1310-11 (11th Cir. 2011); <u>Butler v. United States</u>, 992 F. Supp. 2d 165, 178 (E.D.N.Y. 2014) (securities transactions conducted by U.S-based agent were domestic); <u>Atlantica Holdings</u>, <u>Inc. v. Sovereign Wealth Fund Samruk-Kazyna JSC</u>, 2 F. Supp. 3d 550, 560 (S.D.N.Y. 2014) (domestic transactions when plaintiffs placed orders with an agent in U.S. who transmitted orders to U.S. broker-dealer).

#### WIRE FRAUD

Counts Four and Five of the Superseding Indictment charge Ross McLellan with wire fraud.

For you to find the defendant guilty of wire fraud, you must be convinced that the government has proven each of the following things beyond a reasonable doubt:

<u>First</u>, a scheme, substantially as charged in the Superseding Indictment, to defraud or to obtain money or property by means of materially false or fraudulent pretenses;

Second, the defendant's knowing and willful participation in this scheme with the intent to defraud; and

<u>Third</u>, the use of wire communications in interstate or foreign commerce, on or about the date alleged, in furtherance of this scheme.

Wire communications in interstate or foreign commerce include telephone communications, emails, and faxes from one state to another, or between the United States and another country.

A scheme includes any plan, pattern or course of action.

It is not necessary that the government prove all of the details alleged in the Superseding Indictment concerning the precise nature and purpose of the scheme or that the material transmitted by wire was itself false or fraudulent or that the alleged scheme actually succeeded in defrauding anyone or that the use of wire communications facilities in interstate commerce was intended as the specific or exclusive means of accomplishing the alleged fraud.

What must be proven beyond a reasonable doubt is that the defendant knowingly devised or intended to devise a scheme to defraud that was substantially the same as the one alleged in

the Superseding Indictment; and that the use of the wire communications facilities in interstate or foreign commerce on or about the date alleged was closely related to the scheme because the defendant either made or caused an interstate wire communication to be made in an attempt to execute or carry out the scheme.

The term "defraud" means to deprive another of something of value by means of deception or cheating. A scheme to defraud is ordinarily accompanied by a desire or purpose to bring about some gain or benefit to oneself or some other person or by a desire or purpose to cause some loss to some person.

The term "false or fraudulent pretenses" means any false statements or assertions that concern a material aspect of the matter in question, that were either known to be untrue when made or made with reckless indifference to their truth and that were made with the intent to defraud. They include actual, direct false statements as well as half-truths and the knowing concealment of facts.

Fraudulent behavior encompasses more than the communication of false statements, and includes deceptive representations.<sup>4</sup>

<sup>&</sup>lt;sup>4</sup> The First Circuit has held that "no misrepresentation of fact is required in order to establish a scheme to defraud" so long as the scheme was "intended to *deceive* another, by means of false or fraudulent pretenses, representations, promises, or other **deceptive conduct**." McEvoy Travel Bureau, Inc. v. Heritage Travel, Inc., 904 F.2d 786, 791 (1st Cir. 1990) (emphasis in original); see also Rodriguez-O'Ferral v. Trebol Motors Corp., 998 F.2d 1001, 1993 WL 261993, at \*3 (1st Cir. July 9, 1993) (internal marks and citations omitted) ("various types of 'deceptive conduct' other than affirmative misrepresentations may amount to a 'scheme to defraud'" under the wire fraud statute); United States v. Woods, 335 F.3d 993, 997 (9th Cir. 2003) (specific misrepresentations not required to prove scheme to defraud).

To satisfy its burden of proof that a fact or matter is "material," the government is not required to show that the fact or matter in fact influenced or deceived the decision maker to whom it was addressed. Rather, a fact or matter is "material" if it has a natural tendency to influence or is capable of influencing the decision maker to whom it is addressed.

A person acts "knowingly" if he or she is conscious and aware of his or her actions, realizes what he or she is doing or what is happening around him or her, and does not act because of ignorance, mistake or accident.

An act or failure to act is "willful" if done voluntarily and intentionally, and with the specific intent to do something the law forbids, or with specific intent to fail to do something the law requires to be done; that is to say, with bad purpose either to disobey or to disregard the law.

To act with "intent to defraud" means to act willfully and with the specific intent to deceive or cheat for the purpose of either causing some financial loss to another or to bring about some financial gain to oneself. Thus, if the defendant acted in good faith, he cannot be guilty of the crime. The burden to prove intent, as with all other elements of the crime, rests with the government.

Intent or knowledge may not ordinarily be proven directly because there is no way of directly scrutinizing the workings of the human mind. In determining what the defendant knew or intended at a particular time, you may consider any statements made or acts done or omitted by the defendant and all other facts and circumstances received in evidence that may aid in your determination of the defendant's knowledge or intent. You may infer, but you certainly are not required to infer, that a person intends the natural and probable consequences of acts knowingly done or knowingly omitted. It is entirely up to you, however, to decide what facts are proven by the evidence received during this trial.

To "cause" an interstate wire communication to be made is to do an act with knowledge that an interstate wire communication will follow in the ordinary course of business or where such a communication can reasonably be foreseen.

Adapted from Pattern Instruction No. 4.18.1343.

#### WIRE FRAUD AFFECTING A FINANCIAL INSTITUTION

Count Six of the Superseding Indictment charges Ross McLellan with wire fraud affecting a financial institution. The first three elements of Count Six that must be proven by the government by beyond a reasonable doubt are the same as the elements for Counts Three and Four, which were described to you in Jury Instruction No. 11. They are:

<u>First</u>, a scheme, substantially as charged in the Superseding Indictment, to defraud or to obtain money or property by means of materially false or fraudulent pretenses;

Second, the defendant's knowing and willful participation in this scheme with the intent to defraud; and

<u>Third</u>, the use of wire communications in interstate or foreign commerce, on or about the date alleged, in furtherance of this scheme.

To find the defendant guilty of Count Six, you must also find that the government has proven by beyond a reasonable doubt a <u>fourth</u> element: that the scheme charged in Count Six affected a financial institution.

A "financial institution" includes a depository institution holding company or a member of the federal home loan bank system. A depository institution holding company includes a bank holding company registered with the Federal Reserve Board. If you find that State Street Corporation is a depository institution holding company, then you must find that State Street Corporation is a financial institution. If you find that AXA Equitable Life Insurance Company is a member of the federal home loan bank system, then you must find that AXA Equitable Life Insurance Company is a financial institution.

For a scheme to have "affected" a financial institution it must have exposed the financial institution to a new or increased risk of loss. The financial institution need not have actually suffered a loss. A financial institution is "affected" if a wholly-owned subsidiary of the financial institution is exposed to actual loss or increased risk of loss. And an employee of a financial institution or its wholly-owned subsidiary can "affect" that financial institution if the fraudulent scheme exposed the financial institution or its wholly-owned subsidiary to a new or increased risk of loss.

If you find by beyond a reasonable doubt that the defendant's actions exposed State Street Corporation to a new or increased risk of loss, then you may find that State Street was "affected" for purpose of this element, even if the defendant was an employee of State Street Corporation or one of its subsidiaries at the time he engaged in the scheme.

You need not find that the defendant specifically intended to defraud a financial institutions. All the Government must show is that the defendant engaged in a scheme with the specific intent to defraud and that the scheme affected a financial institution.

Adapted from Pattern Instruction No. 4.18.1343; see United States v. Pelullo, 964 F.2d 193, 215-17 (3rd Cir. 1992) (financial institution need not be the object of the fraud, but may still be affected through loss suffered by wholly-owned subsidiary); United States v. Bouyea, 152 F.3d 192, 195 (2d Cir. 1998) (financial institution affected by loss to its wholly-owned subsidiary); United States v. Stargell, 738 F.3d 1018, 1022 (9th Cir. 2013) ("[I]ncreased risk of loss . . . is sufficient to 'affect' a financial institution."); United States v. Mullins, 613 F.3d 1273, 1278-79 (10th Cir. 2010) (a new or increased risk of loss sufficient for fraud to affect a financial institution); United States v. Serpico, 320 F.3d 691, 694 (7th Cir. 2003) (fraud affects a financial institution if it is exposed to a risk of loss even if it never suffers an actual loss); United States v. Heinz, 790 F.3d 365, 367 (2d Cir. 2015) (defendants affected their financial institution employers and co-conspirators by exposing those employers to financial loss as a result of their fraudulent conduct).

#### **PINKERTON** LIABILITY

There is another method by which you may evaluate the possible guilt of the defendant for securities fraud and wire fraud even if you do not find that the government has satisfied its burden of proof with respect to each element of those crimes.

If, in light of my instructions, you find, beyond a reasonable doubt, that the defendant was a member of the conspiracy to commit securities fraud or wire fraud as charged in Count One of the Indictment, and thus, is guilty on the conspiracy count, then you may also, but you are not required to, find him guilty of the securities fraud or wire fraud charged in the remaining counts provided you find, beyond a reasonable doubt, each of the following elements:

First, that the crimes of securities fraud or wire fraud were committed;

Second, that the person or persons you find actually committed securities fraud or wire fraud were members of the conspiracy you have found to have existed;

Third, that the crimes of securities fraud or wire fraud were committed pursuant to the common plan and understanding you found to exist among the conspirators;

<u>Fourth</u>, that the defendant was a member of the conspiracy at the time the crimes of securities fraud or wire fraud were committed;

<u>Fifth</u>, that the defendant could have reasonably foreseen that the substantive crimes might be committed by a co-conspirator.

If you find all five of these elements to exist beyond a reasonable doubt, then you may find the defendant guilty of the counts charging him with securities fraud or wire fraud, even though he did not personally participate in the acts constituting the crime or crimes or did not have actual knowledge of it.

The reason for this rule is simply that a co-conspirator who commits a substantive crime pursuant to a conspiracy is deemed to be the agent of the other conspirators. Therefore, all of the co-conspirators must bear criminal responsibility for the commission of the substantive crimes.

If, however, you are not satisfied as to the existence of any of these five elements, then you may not find the defendant guilty of securities fraud or wire fraud unless the government proves, beyond a reasonable doubt, that the defendant personally committed, or aided and abetted the commission of those crimes.

Adapted from Sand et al., Modern Federal Jury Instructions, Instruction No. 19-13 (2012)

#### AIDING AND ABETTING

To aid and abet means intentionally to help someone else commit a crime. To establish aiding and abetting, the government must prove beyond a reasonable doubt:

- (1) that someone else committed the charged crime; and
- (2) that the defendant willfully participated in it as he would in something he wished to bring about.

This means that the government must prove that the defendant consciously shared the other person's knowledge of the underlying criminal act, intended to help him, and willfully took part in the endeavor, seeking to make it succeed. The defendant need not perform the underlying criminal act, be present when it is performed, or be aware of the details of its execution to be guilty of aiding and abetting. But a general suspicion that an unlawful act may occur or that something criminal is happening is not enough. Mere presence at the scene of a crime and knowledge that a crime is being committed are also not sufficient to establish aiding and abetting.

An act is done willfully if done voluntarily and intentionally with specific intent to do something that the law forbids be done, or with specific intent to fail to do something the law requires to be done; that is to say with bad purpose, either to disobey or disregard the law.

Adapted from Pattern Jury Instructions, Instruction No. 4.18.02.

#### TRANSCRIPTS OF RECORDED CONVERSATIONS

You have been provided with typewritten transcripts of the portions of the recordings that have been played for you during the trial. Those transcripts undertake to identify the speakers engaged in the conversation, and to capture the precise words spoken by the speakers on the recording.

You are permitted to have the transcripts with you during your deliberations for the limited purpose of helping you follow the conversations as you listen to the recordings, and also to help you keep track of the speakers. The transcripts, however, are not evidence. The recordings themselves are the only evidence of their own contents.

You are specifically instructed that whether the transcripts correctly or incorrectly reflect the conversations or the identity of the speakers is entirely for you to decide based upon what you have heard here about the preparation of the transcripts, and upon your own examination of the transcripts in relation to what you hear on the recordings. If you decide that the transcripts are in any respect incorrect or unreliable, you should disregard them to that extent.

Adapted from Manual of Model Criminal Jury Instructions for the District Courts of the Eighth Circuit Instruction No. 2.06 (2007); Pattern Jury Instructions, Instruction 2.09; see generally United States v. Ademaj, 170 F.3d 58, 65 (1st Cir. 1999) (transcripts may be used during jury deliberations even if the transcripts themselves are not admitted into evidence); United States v. Campbell, 874 F.2d 838, 849 (1st Cir. 1989) (use of transcripts as a jury aid in following recorded conversations is permissible); United States v. Rengifo, 789 F.2d 975, 980 (1st Cir. 1986) (district court may allow transcripts of recorded conversations to be used in jury deliberations).

# PROPOSED JURY INSTRUCTION NO. 16 STIPULATIONS

The evidence in this case includes facts to which the lawyers have agreed or stipulated.

A stipulation is an agreement among the parties to the existence of a fact. You the jury must accept the stipulation as fact and give it whatever weight you choose.

Adapted from Pattern Instructions, Instruction No. 2.01.

#### **COOPERATING WITNESSES**

You have heard testimony from two witnesses who earlier pled to crimes arising out of the same conduct that gives rise to the charges against the defendant. The fact that these witnesses entered a guilty plea is not a factor that you may consider in assessing the guilt of the defendant. These witnesses may be presumed to have acted after an assessment of their own best interests, for reasons that are personal to them, but that fact has no bearing on any other party to this case. A guilty plea and the accompanying plea agreement are to be considered only in assessing the credibility of the testimony of the witnesses who are affected by the pleas.

A witness who admits to committing a crime and testifies against others pursuant to a plea agreement with the government almost always does so in the expectation of more lenient treatment as a reward for his cooperation. A witness testifying in such circumstances may, of course, be completely truthful. Still, you should consider the testimony of a witness testifying pursuant to a plea agreement with particular caution. You should scrutinize the testimony carefully to be certain that it is not shaded or slanted in such a way as to serve the interests of the witness rather than that of the truth.

Adapted from Pattern Jury Instructions, Instruction No. 2.07

## PROPOSED JURY INSTRUCTION NO. 18 PUNISHMENT

The question of possible punishment of the defendants is of no concern to the jury and should not, in any sense, enter into or influence your deliberations. The duty of imposing a sentence rests exclusively upon the court. Your function is to weigh the evidence in the case and to determine whether or not the defendants are guilty beyond a reasonable doubt, solely upon the basis of such evidence. Under your oath as jurors, you cannot allow a consideration of the punishment which may be imposed upon the defendants, if they are convicted, to influence your verdict, in any way, or, in any sense, enter into your deliberations.

L. Sand et al., Modern Federal Jury Instructions: Criminal, Instr. 9-1, p. 9-2 (2017).